



# INDUS

## At A Glance

Inspired employees delivering solutions for customer success.

There is no them and us... there is simply US.

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[www.industechology.com](http://www.industechology.com)

# Company Profile

- Government Support Services for 24 years
  - Delivering professional and technical excellence in engineering, IT solutions, cybersecurity, analytics, program/project management, administrative and operational support services
- Partially Employee-Owned
- Service-Disabled Veteran Owned Small Business (SDVOSB) under multiple NAICS
- ISO 9001:2015 Registered and Certified
- Fully compliant with NIST 800-171 and DFARS Clause 252.204-7012
- Contracts Portfolio includes:
  - Seaport-NxG
  - GSA Professional Services Support (PSS) and IT-70
  - GSA OASIS Pool 3
  - NIWC Atlantic Management and Business Analytical Services (MBAS) II
  - NIWC Atlantic Command Operations Functional Support (COFS)
  - Multiple NIWC Pacific MACs (Code 552, 5.4, UMSS, CANES ESS)
  - Information Warfare Research Project (IWRP) Consortium
  - ARMY ITES
- *Recognized by San Diego Business Journal as being among the “100 Fastest Growing Private Companies” (2019); “Best Places to Work” in 17 of the last 20 years; and a Finalist for Corporate & Social Responsibility – Diversity, Equity and Inclusion (2020)*

## INDUS Site & Support Locations

### Primary Office Locations

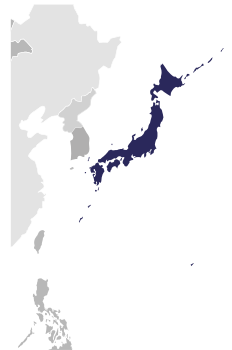
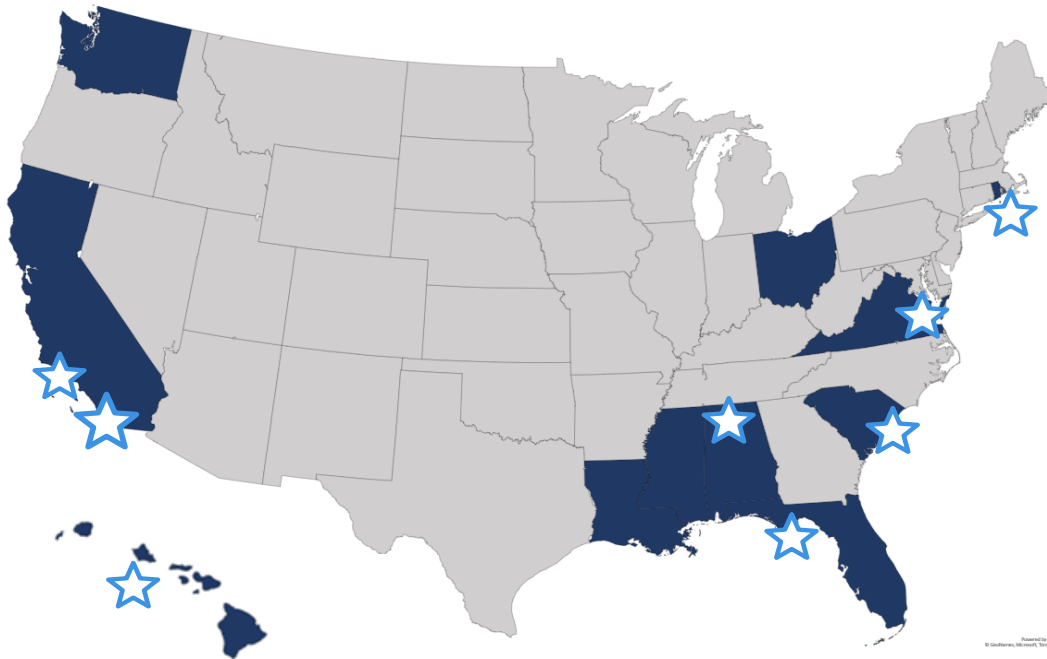
- San Diego, CA (HQ)
- Port Hueneme, CA
- Honolulu, HI
- Panama City Beach, FL
- Charleston, SC
- Huntsville, AL
- Chesapeake, VA
- Newport, RI

### Support Locations

- Keyport, WA
- Kauai, HI
- Mayport, FL
- New Orleans, LA
- Pascagoula, MS
- Washington, DC
- Cleveland, OH

### International

- Japan
- Guam



★ Office Locations

Employees

## Key Customers

- Naval Information Warfare Systems Command (NAVWAR) and PEO C4I
  - NAVWAR HQ
  - PMW 790
  - NIWC Pacific and NIWC Atlantic
- Naval Sea Systems Command (NAVSEA)
  - NSWC Port Hueneme Division
  - NSWC Panama City Division
  - NSWC Corona Division
  - NUWC Keyport Division (HI and San Diego Det.)
  - NUWC Newport Division
- Commander Naval Surface Force, Pacific Fleet (CNSP)
- Department of Homeland Security (DHS)
- Navy Expeditionary Combat Command
- NAVSUP Fleet Logistics Center (Pacific Missile Range Facility, Barking Sands)



# Management Capabilities

- **Contract Management**
  - Accessible, DoD-experienced and empowered managers who proactively respond to requirements
  - ISO 9001:2015 Registered and Certified with Proven Management Processes
  - Fully compliant with NIST 800-171 and DFARS Clause 252.204-7012
  - Standard and custom MSRs and financial reporting for all customers
  - Conscientious indirect rate control results in reliable cost projections, efficient use of customer funding and best value to the government
- **Subcontractor Management**
  - Demonstrated success leading centralized and geographically dispersed teams of large and small businesses
  - Integrated Team Approach with Fair Treatment of Subs and open communications
- **Transition**
  - Successfully transitioned 11 prime contracts valued at \$300M+ with fully satisfied customers since 2017
- **We Care About Our People**
  - Employee-centric and mission-driven culture
  - Recognized by San Diego Workforce Partnership as “Best Places to Work” in 17 of the last 20 years
  - Ensure transition of incumbent employees with equal or better benefits

# Outreach

**INDUS**

**Balanced Capabilities  
Proven Performance.**

We deliver professional and technical excellence in:

- Program Management
- Command Staff Services
- Financial Management
- IT and Engineering
- Cyber Security

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**INDUS**

There is no them and us... there is simply US

What makes a great team?  
Is it an unwavering, innovative approach to problem solving, or creating opportunities?

When it really comes down to it, it's all of these things and that's why we're delighted to have been shortlisted for the San Diego Business Journal's 2020 Corporate & Social Responsibility Diversity, Equity & Inclusion Awards.

Is it an inclusive and diverse culture that drives us to ask how we can do more, or is it that we simply want to create positive change every day?

INDUS is and always will be a self-certified Service Disabled Veteran and employee Owned Small Business.

Engineering . IT . Program Management . Command Staff Services . Financial Management

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**NDIA**  
National Defense Industrial Association



Get to know us.

San Diego Padres Community Sponsor



MLB COL McMahon: 2-3, 2 HR (5), 4 RBI. Arenado: 2-5, solo HR (7), 2B, 2 R

# IT, Engineering and Cybersecurity Capabilities

## IT AND ENGINEERING SERVICES

Network Engineering • Network Design and Configuration • Enterprise and System Architecture • Virtualization/VMware • Application Hosting • Data Center Infrastructure Management • Application and Web Development • Systems Administration • Range Systems O&M • Test & Evaluation, Weapon Systems Assessment • System Operability Verification Test (SOVT) • TEMP Development • MK 30 Targets O&M • Test, Handling, Support Equipment O&M • Shore Communications Systems Engineering • Engineering Assessments and Technical Analysis • MILCON/NEWCON support • ISEA Support • AUTO/CAD Support • Systems Design Center Support • Alteration, Engineering Change, Field Change Installation • Fleet Introduction Support • Installation and Checkout Support



## CYBERSECURITY

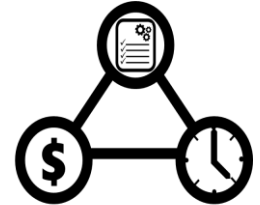


Information Assurance & Cybersecurity Support Services • Risk Management Framework (RMF) • DIACAP to RMF Transition • NIST 800-171/DFARS 7012 Compliance Assessment Support • Education & Training (Curriculum Design and Instruction) • Cybersecurity Requirements Training • Incident Management & Response • Countermeasure Development • IT Documentation • Applications Development & Maintenance • Modeling & Simulation Proof of Concept Development

## Program, Financial and Logistics Capabilities

### PROGRAM MANAGEMENT AND COMMAND STAFF SERVICES

Program/Project Planning • Scheduling/Integrated Master Scheduling (IMS) • Earned Value Management (EVM) Implementation and Analysis • Performance Monitoring and Controls • Analytics • Reporting and Data Visualizations • C4ISR Installation Planning • C4I Integration • FMS Case Management • Command and Dept. General Administrative Support • Command Operations Support • Management Reports and Documentation Preparation • Risk Management • Public Affairs and Protocol • Security Administration & ESS Office/Foreign Disclosure & Visits • HQ Facilities Management • Workforce Optimization Support • Manpower and Military Affairs Management • Graphics • Audio/Visual Support



### FINANCIAL MANAGEMENT SERVICES



Financial Management and Analyses • EVM Analysis • Program Planning, Budgeting & Execution (PPBE) • Cost Estimating & Modeling • Program/Life Cycle Cost Estimating (P/LCCE) • Navy Enterprise Resource Planning (N-ERP) • Program Objective Memorandum (POM) Development and Justifications • Tri-Annual Reviews • Comptroller Support • Funds Control • Administrative Contract Closeout • Financial Tools Implementation (NERP, MOCAS, STARS, PRISMS, COBRA, DCAS) • Financial Management and Program Analyst Training • DTS Administration (AO/RO) • Travel/Payroll Processing

### LOGISTICS

Logistics & Supply Support • Inventory & Warehouse Management • Configuration Management • Performance Based Logistics (PBL) • Obsolescence Management & Planning (DMSMS) • Integrated Logistics Support (ILS) • Allowance Equipment Lists • Acquisition Logistics Support Plan • Alteration Installation Team • Packaging, Handling, Storage, & Transportation (PHST) • COSAL Support • NALCOMIS Support • CBT Training Management





# NAVWAR PMW 790 Shore and Expeditionary C4I Integration Engineering Support

- Shore and Expeditionary Integration Program Office support
  - Production Systems Engineering for Communication/data systems for Navy Shore Facilities and Operations Centers
  - Installation Planning and Management
    - Asset Tracking, Database and Website Development
  - Shore and Expeditionary Integration and Installation Planning services
    - MILCON/ NEWCON and Special Project programmatic support to monitor and maintain cost, schedule, and performance
    - Development and tracking of risks, issues, and opportunities; schedule development and resourcing; metric reporting, analytics and financial analysis
  - Data Center Information Management Information Warfare Planning Activity (IWPA)
    - Shore Platforms Baseline Management, Asset and Capacity Management, Power/Space/Cooling installation risk assessment, Analysis of Alternative (AoA), “as is/ to be” examination
  - Design Center Drawing Development (Shore Platform Drawings)
    - Provide Reviews & Recommendations for Technical Warrant Holder (TWH) for all NAVWAR Ashore C4I Installation Requirement Drawings (IRD)
    - Policy Assistance, Standards Development Support to NAVWAR 4.2, Technical Training & Drawing Efficiencies Development
    - Installation Design Plans (IDP), IRD, As-Built CAD drawing packages
  - Product and Platform Integrated Master Scheduling (IMS)
    - IMS management for program planning and execution guidance; including metric analysis of cost, schedule, and performance data points. Critical path analysis and portfolio tracking
  - Logistics Support and Life Cycle Support Planning
    - Navy Training System Planning (NTSP) development

# NSWC PHD, CVN/Amphibious Ship Combat Systems

## In-Service Engineering Agent (ISEA)

Provide Aircraft Carrier Strike Group (CSG), Amphibious Ready Group, and Fleet Strike Group Integrated Combat System (ICS) Engineering, Logistics, Policy, and Administrative support to the Ship Defense and Expeditionary Warfare Mission

- ICS In-Service Engineering and Logistics Support Services for Aircraft Carriers and Amphibious Ships
- Passive Countermeasures System (PCMS) Engineering and Logistics Support Services
- Integrated Warfare Systems (IWS) 10 Refueling Complex Overhaul (RCOH) On-Site Representative (OSR) Engineering and Technical Support Services
- Combat Systems Maintenance Coordinator (CSMC) Support Services Embedded at Commander Naval Air Forces Pacific (CNAP) and Commander Naval Air Forces Atlantic (CNAL)
- Commander Naval Air Forces (CNAF) Plans and Policy Administrative Support Services
- CNAF Command, Control, Communications, Computers, Combat Systems and Intelligence (C5I) Requirements Management Support Services
- Installation Planning and Technical Advisory Services to Aircraft Carrier, Amphibious Ship and Associated Strike Group Support Ships C5I Requirements Management Support Services
- Waterfront Logistics Coordination Support Services for Aircraft Carriers and Amphibious Ships
- CNAF Organization Maintenance Management System (OMMS) Support Services
- Aircraft Carrier Planning Activity's Modernization Readiness Assessment (MRA) Process Coordination and C5I System Alteration Maturity Tracking Support Services
- Test and Evaluation Automated Management Information System (TEAMIS) Software Maintenance and Training Support Services

# Naval Undersea Warfare Center Keyport Division (NUWC Keyport) *Pacific Detachment* Support Services

- Provide Underwater Vehicles Support
  - Technical Operations, Process Documentation, Logistics, Material Management, Administrative and System Engineering Support
- Provide Readiness, Test and Evaluation Support
- Information Technology Support
  - Help Desk Support, System Administration, Operations and Maintenance, Information Assurance (IA) and Information Security (INFOSEC) Support
- Waterfront Operations Support
  - Process Engineering Support, Administration and Logistics Support, Operational and Material Readiness Support, Submarine Weapons Support Equipment (Inventory Control, Maintenance, Transportation and Handling), Submarine VLS PSE Support, VLS PSE On Loading/Off Loading Operations
- Technical Analysis and Assessment Support
  - Test, Reconstruction, Analysis, Assessment, Training, Logistics and Program Support for Fleet Training and Certification Events
- Fleet Exercise Support
- Software Support
- Program Management and Administrative Office Support
- USW Combat Systems Technical and Administrative Test and Evaluation Support
- MK 48 Intermediate Maintenance Activity Support
- Hawaii Detachments Infrastructure Support
- Fleet Test and Evaluation Center Support

# NUWC Keyport Division *San Diego Detachment*

## Support Services

- Fleet Test and Evaluation Center (FTEC) Shipboard Electronics Systems Evaluation Facility Support (SESEF) Combat Systems and Laboratory Support
  - Operational and Technical Support for the ULM-4, Antenna/Radar Pattern System, Tactical Air Navigation (TACAN), HF/VHF/UHF Communications System, TADIL-A/Link-11, TADIL-C/Link 4a and TADIL-J/Link-16, Common Data Link (CDL), HAWKLINK, Ku-band/C-band, Signal Generators, Spectrum Analyzers, Amplifiers, and Dry Air Systems
- Combat Systems Engineering Support
  - Provide Engineering, Technical and Logistics Support for Emerging Data Link System Development and Testing
- Magnetic Silencing Facility Support
  - Provide Technical Support Magnetic Measurements, Magnet Treatment, Electromagnetic Roll and Shipboard Technical Assistance
  - Operate, Troubleshoot, Test, Maintain, Assemble, Repair, Install, Replace, Upgrade, Inspect, and Provide Technical Support for Magnetic Silencing Facilities and Equipment
- Equipment and Material Inventory Management Support
- General Administrative and Common Office Support
- Underwater Vehicle and Underwater Tracking Range Equipment (UTRE) Support
- Equipment Material Management and Procurement Support
  - Enterprise Resource Program (ERP), Detachment Share Drive, Keyport Command Access, Industrial Logistics Support Management Information System (ILSMIS), MESWEB/MEASUREIQ Database, Federal Catalog System (FEDLOG), Federal Logistics Information System (FLIS), Workforce Development System (WDS), Advanced Skills Management (ASM), Federal Mall (FEDMAL)
- Reconstruction, Analysis, Feedback and Training (RAFT)
- MK 30 Support

# NSWC Panama City Information Assurance (IA) Adaptive Persistent Awareness Systems (APAS)

- Deliver full range of cybersecurity support to include RMF documentation development to ensure compliance with NIST, DOD and DON policies, instructions and guidance
- Maintain network and systems' security posture by applying security controls, implementing IAVA, remedial actions, IAVM procedures, patching and validating STIG configurations, conducting risk assessments and scanning/testing for vulnerabilities
- Support the acquisition and procurement of sensors and devices deemed "New Technology" and conduct evaluations for potential insertion into the APAS baseline
- Provide development, configuration testing and implementation for architectural design
- Software development/modifications to support hardware interfaces and mission requirements
- Network engineering, network design and configuration, enterprise and system architecture, Virtualization/VMware, application hosting and IT support
- Data analysis support for the creation of multiple qualitative and/or quantitative data analysis studies in order to support data-driven system and programmatic decisions
- Support the NSWC-PCD team in performing inferential statistical analysis and extended analyses such as cost est., volume metrics, valid/false alarm rates and technology make/model information
- Provide technical support for the procurement of software, mechanical, electrical, sensor and electro-mechanical systems

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