



**Inspired Employees.
Innovative Government Solutions.**

INDUS At A Glance

There is no them and us...there is simply US.

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www.industechnology.com

Company Profile

- Government Support Services for 24+ years
 - Delivering professional and technical excellence in engineering, cybersecurity, IT solutions, data analytics, program/financial management, and logistics services
- Partially Employee-Owned
- Service-Disabled Veteran Owned Small Business (SDVOSB) under multiple NAICS
- ISO 9001:2015 Registered and Certified
- Fully compliant with NIST 800-171 and DFARS Clause 252.204-7012
- Contracts Portfolio includes:
 - Seaport-NxG
 - GSA Professional Services Support (PSS), GSA IT-70, and GSA OASIS Pool 3
 - NIWC Atlantic Management and Business Analytical Services (MBAS) II
 - NIWC Atlantic Command Operations Functional Support (COFS)
 - Multiple NIWC Pacific MACs (Code 552, 5.4, UMSS, CANES ESS)
 - Information Warfare Research Project (IWRP) Consortium
 - ARMY ITES
- *Recognized as “2022 Best Places to Work” in San Diego, CA, Southern CA, and South Carolina. “Best Places to Work in San Diego” in 18 of last 21 years; among “100 Fastest Growing Private Companies” (2019) and a Finalist for Corporate & Social Responsibility – Diversity, Equity and Inclusion (2020)*
- Primary NAICS: 541330, 541611, 541519, 518210, 334511, 336611, 541380, 541420, 541515, etc.

INDUS Site & Support Locations

Primary Office Locations

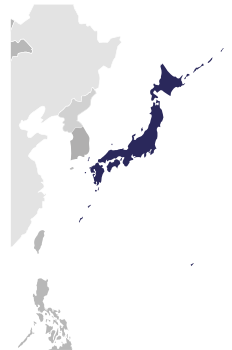
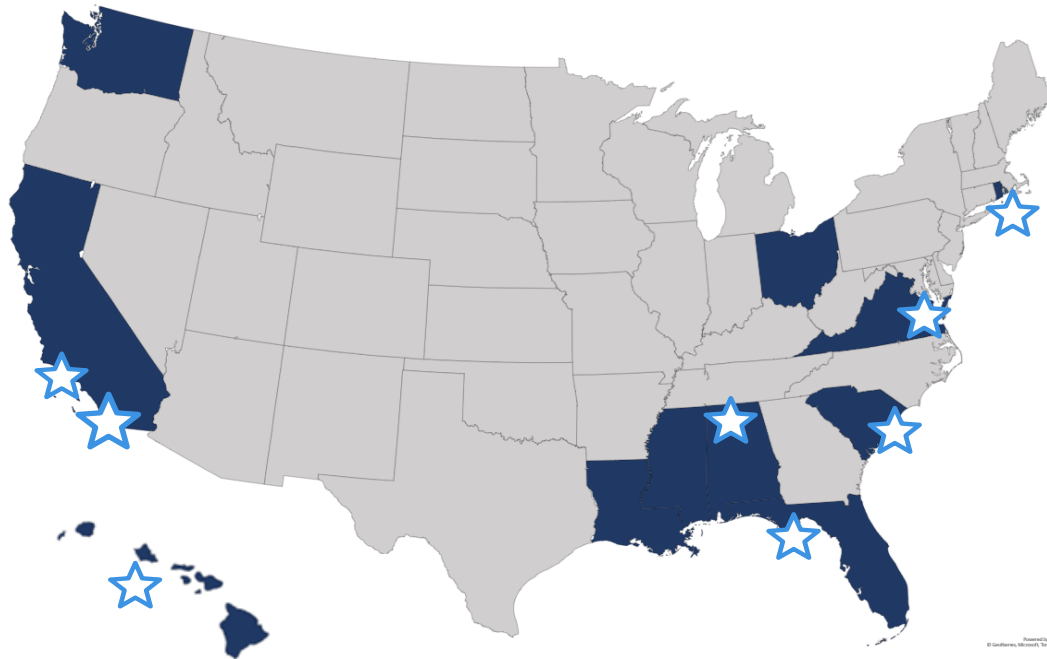
San Diego, CA (HQ)
 Port Hueneme, CA
 Honolulu, HI
 Panama City Beach, FL
 Charleston, SC
 Huntsville, AL
 Chesapeake, VA
 Newport, RI

Support Locations

Keyport, WA
 Kauai, HI
 Mayport, FL
 New Orleans, LA
 Pascagoula, MS
 Washington, DC
 Cleveland, OH

International

Japan
 Guam



★ Office Locations

Employees

Key Customers

- Naval Information Warfare Systems Command (NAVWAR) and PEO C4I
 - NAVWAR HQ
 - PMW 790, PMW 170
 - NIWC Pacific and NIWC Atlantic
- Naval Sea Systems Command (NAVSEA)
 - NSWC Port Hueneme Division
 - NSWC Panama City Division
 - NSWC Corona Division
 - NUWC Keyport Division (HI and San Diego Det.)
 - NUWC Newport Division
 - PMS 400D
- Commander, Naval Surface Force, Pacific Fleet
- Commander, Submarine Force Atlantic
- Department of Homeland Security
- Navy Expeditionary Combat Command
- NAVSUP Fleet Logistics Center (Pacific Missile Range Facility, Barking Sands)



Management Capabilities

- Contract Management

- Accessible, DoD-experienced and empowered managers who proactively respond to requirements
- ISO 9001:2015 Registered and Certified with Proven Management Processes
- Fully compliant with NIST 800-171 and DFARS Clause 252.204-7012
- Standard and custom MSRs and financial reporting for all customers
- Conscientious indirect rate control results in reliable cost projections, efficient use of customer funding and best value to the government

- Subcontractor Management

- Demonstrated success leading centralized and geographically dispersed teams of large and small businesses
- Integrated Team Approach with Fair Treatment of Subs and open communications

- Transition

- Successfully transitioned 11 prime contracts valued at \$300M+ with fully satisfied customers since 2017

- We Care About Our People

- Employee-centric and mission-driven culture
- Recognized as 2022 “Best Place to Work” in San Diego, CA, Southern CA, and South Carolina
- Ensure transition of incumbent employees with equal or better benefits

Outreach and Culture

➤ Proud Supporters of our Community and Industry Associations:

- INDUS supports the following organizations through our ICREW program (INDUS Cultural Representation & Equality at Work) and charity golf events: Autism Speaks, Warrior Beach Retreat, Wounded Warrior, Human Rights Campaign and more



➤ Consistently voted Best Places to Work:

- Recognized as San Diego 2022 winner (and for 18 of last 21 years)
- 2022 Southern California winner
- 2022 South Carolina winner

➤ 2020 San Diego Business Journal (SDBJ) Finalist Corporate & Social Responsibility for Diversity, Equity and Inclusion

➤ 2019 SDBJ 100 Fastest Growing Private Companies



Get to know us.

Why INDUS?

- Seasoned Prime Contractor with proven success in Echelon II and III Navy Commands: NAVWAR, NAVSEA, PEO C4I, NSWC Port Hueneme, NSWC Panama City, NUWC Keyport, NUWC Newport
- Functional experts in C4I Shore Integration, Combat Systems/CVN/Amphib ISEA, Warfare Center engineering services, Waterfront operations, Cybersecurity, Data Analytics and DoD-focused program/financial management services
- Top Secret Facility Clearance, with secure office locations in San Diego; Port Hueneme, CA; Charleston, SC; Panama City Beach, FL; and Newport, RI
- Employee-centric, mission-focused; consistently win awards based on our positive culture and inclusive work environment; current 2022 Best Places to Work in San Diego, CA, Southern CA, and South Carolina; partial Employee Ownership
- Proven ability to execute large contracts in multiple DoD centric markets: San Diego, Hawaii, Warfare Centers in PHD, PCD & Newport, Charleston, and Virginia
- Efficient, streamlined, lean organization that creates a positive partnering experience with our industry partners, and delivers the highest quality service to our Government clients

Engineering, Cybersecurity & IT Capabilities

ENGINEERING SERVICES

Network Engineering • Network Design and Configuration • Enterprise and System Architecture • Range Systems O&M Support • Test & Evaluation, Weapon Systems Assessment • System Operability Verification Test (SOVT) • TEMP Development • MK 30 Targets O&M • Test, Handling, Support Equipment O&M • Shore Communications Systems Engineering • Engineering Assessments and Technical Analysis • MILCON/NEWCON support • In-Service Engineering (ISEA) Support • AutoCAD Drawing & Engineering Support • Site Surveys • Standards Compliance Subject Matter Expertise • Drawing Reviews • Systems Design Center Support • Alteration, Engineering Change, Field Change Assessments & Installation • Fleet Introduction Support • Installation and Checkout Support



CYBERSECURITY & INFORMATION TECHNOLOGY (IT) SERVICES

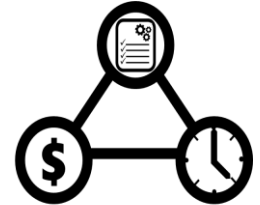


Risk Management Framework (RMF) • Cybersecurity & Information Assurance Support Services • NIST 800-171/DFARS 7012 Compliance Assessment Support • Cyber Education & Training (Curriculum Design and Instruction) • Cybersecurity Requirements Training • Incident Management & Response • Countermeasure Development • IT Documentation • Modeling & Simulation Proof of Concept Development • Virtualization/VMware • Application Hosting • Data Center Infrastructure Management • Application Maintenance • Web Development • Systems Administration

Program, Financial and Logistics Capabilities

PROGRAM MANAGEMENT AND COMMAND STAFF SERVICES

Program/Project Planning • Scheduling/Integrated Master Scheduling (IMS) • Schedule Analysis • Earned Value Management (EVM) Implementation and Analysis • Performance Monitoring and Controls • Analytics • Reporting and Data Visualizations • C4ISR Installation Planning • C4I Integration • FMS Case Management • Command and Departmental Administrative Services • Command Operations Support • Management Reports and Documentation Preparation • Risk Management • Public Affairs and Protocol • Security Administration & ESS Office/Foreign Disclosure & Visits • HQ Facilities Management • Workforce Optimization Support • Manpower and Military Affairs Management • Graphics • Audio/Visual Support



FINANCIAL MANAGEMENT SERVICES



Financial Management & Analyses • Program, Planning, Budgeting & Execution (PPBE) • Cost Estimating & Modeling • Program/Life Cycle Cost Estimating (P/LCCE) • EVM Analysis • Navy Enterprise Resource Planning (N-ERP) • Program Objective Memorandum (POM) Development and Justifications • Dormant Account Review – Quarterly (DAR-Q) • Comptroller Support • Funds Control • Administrative Contract Closeout • Financial Tools Development/Implementation (NERP, MOCAS, STARS, PRISMS, COBRA, DCAS) • Financial Management Training • DTS Administration/Reconciliation • Travel/Payroll Processing

LOGISTICS

Logistics Acquisition & Lifecycle Support • Integrated Logistics Support (ILS) • Logistics Supply Chain • Inventory & Warehouse Management • Configuration Management • Performance Based Logistics (PBL) • Obsolescence Management & Planning • Allowance Equipment Lists • Acquisition Logistics Support Plan • Alteration Installation Team • Packaging, Handling, Storage, & Transportation (PHST) • Documentation • COSAL Support • NALCOMIS Support • Computer Based Training Management • Navy Training System Plan (NTSP) Support



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- **NAVWAR | PEO C4I, PMW 790** Shore and Expeditionary Integration Program Office, Installation Management Support Services (IMSS)
- **Naval Surface Warfare Center (NSWC) Port Hueneme Division (PHD)**, CVN/Amphibious Ship Combat Systems In-Service Engineering Agent (ISEA)
- **Naval Undersea Warfare Center Keyport Division (NUWC Keyport)** Pacific Detachment Support Services
- **NUWC Keyport Division** San Diego Detachment Support Services
- **NSWC Panama City** Information Assurance (IA) Adaptive Persistent Awareness Systems (APAS)

Note: Detailed scope of above contracts summarized on subsequent pages

PEO C4I, PMW 790 Installation Management Support Services (IMSS)

- Shore and Expeditionary Integration Program Office support
 - Production Systems Engineering for Communication/data systems for Navy Shore Facilities and Operations Centers
 - Installation Planning and Management
 - Asset Tracking, Database and Website Development
 - Shore and Expeditionary Integration and Installation Planning services
 - MILCON/ NEWCON and Special Project programmatic support to monitor and maintain cost, schedule, and performance
 - Development and tracking of risks, issues, and opportunities; schedule development and resourcing; metric reporting, analytics and financial analysis
 - Data Center Information Management Information Warfare Planning Activity (IWPA)
 - Shore Platforms Baseline Management, Asset and Capacity Management, Power/Space/Cooling installation risk assessment, Analysis of Alternative (AoA), “as is/ to be” examination
 - Design Center Drawing Development (Shore Platform Drawings)
 - Provide Reviews & Recommendations for Technical Warrant Holder (TWH) for all NAVWAR Ashore C4I Installation Requirement Drawings (IRD)
 - Policy Assistance, Standards Development Support to NAVWAR 4.2, Technical Training & Drawing Efficiencies Development
 - Installation Design Plans (IDP), IRD, As-Built CAD drawing packages
 - Product and Platform Integrated Master Scheduling (IMS)
 - IMS management for program planning and execution guidance; including metric analysis of cost, schedule, and performance data points. Critical path analysis and portfolio tracking
 - Logistics Support and Life Cycle Support Planning
 - Navy Training System Planning (NTSP) development

NSWC PHD, CVN/Amphibious Ship Combat Systems In-Service Engineering Agent (ISEA)

Provide Aircraft Carrier Strike Group, Amphibious Ready Group, and Fleet Strike Group Integrated Combat System (ICS) Engineering, Logistics, Policy, and Administrative support to the Ship Defense and Expeditionary Warfare Mission

- ICS In-Service Engineering and Logistics Support Services for Aircraft Carriers and Amphibious Ships
- Passive Countermeasures System (PCMS) Engineering and Logistics Support Services
- Integrated Warfare Systems (IWS) 10 Refueling Complex Overhaul (RCOH) On-Site Representative (OSR) Engineering and Technical Support Services
- Combat Systems Maintenance Coordinator (CSMC) Support Services Embedded at Commander Naval Air Forces Pacific (CNAF) and Commander Naval Air Forces Atlantic (CNAL)
- Commander Naval Air Forces (CNAF) Plans and Policy Administrative Support Services
- CNAF Command, Control, Communications, Computers, Combat Systems and Intelligence (C5I) Requirements Management Support Services
- Installation Planning and Technical Advisory Services to Aircraft Carrier, Amphibious Ship and Associated Strike Group Support Ships C5I Requirements Management Support Services
- Waterfront Logistics Coordination Support Services for Aircraft Carriers and Amphibious Ships
- CNAF Organizational Maintenance Management System (OMMS) Support Services
- Aircraft Carrier Planning Activity's Modernization Readiness Assessment (MRA) Process Coordination and C5I System Alteration Maturity Tracking Support Services
- Test and Evaluation Automated Management Information System (TEAMIS) Software Maintenance and Training Support Services

Naval Undersea Warfare Center Keyport Division (NUWC Keyport) *Pacific Detachment* Support Services

- Provide Underwater Vehicles Support
 - Technical Operations, Process Documentation, Logistics, Material Management, Administrative and System Engineering Support
- Provide Readiness, Test and Evaluation Support
- Information Technology Support
 - Help Desk Support, System Administration, Operations and Maintenance, Information Assurance (IA) and Information Security (INFOSEC) Support
- Waterfront Operations Support
 - Process Engineering Support, Administration and Logistics Support, Operational and Material Readiness Support, Submarine Weapons Support Equipment (Inventory Control, Maintenance, Transportation and Handling), Submarine VLS PSE Support, VLS PSE On Loading/Off Loading Operations
- Technical Analysis and Assessment Support
 - Test, Reconstruction, Analysis, Assessment, Training, Logistics and Program Support for Fleet Training and Certification Events
- Fleet Exercise Support
- Software Support
- Program Management and Administrative Office Support
- USW Combat Systems Technical and Administrative Test and Evaluation Support
- MK 48 Intermediate Maintenance Activity Support
- Hawaii Detachments Infrastructure Support
- Fleet Test and Evaluation Center Support

NUWC Keyport Division *San Diego Detachment*

Support Services

- Fleet Test and Evaluation Center (FTEC) Shipboard Electronics Systems Evaluation Facility Support (SESEF) Combat Systems and Laboratory Support
 - Operational and Technical Support for the ULM-4, Antenna/Radar Pattern System, Tactical Air Navigation (TACAN), HF/VHF/UHF Communications System, TADIL-A/Link-11, TADIL-C/Link 4a and TADIL-J/Link-16, Common Data Link (CDL), HAWKLINK, Ku-band/C-band, Signal Generators, Spectrum Analyzers, Amplifiers, and Dry Air Systems
- Combat Systems Engineering Support
 - Provide Engineering, Technical and Logistics Support for Emerging Data Link System Development and Testing
- Magnetic Silencing Facility Support
 - Provide Technical Support Magnetic Measurements, Magnet Treatment, Electromagnetic Roll and Shipboard Technical Assistance
 - Operate, Troubleshoot, Test, Maintain, Assemble, Repair, Install, Replace, Upgrade, Inspect, and Provide Technical Support for Magnetic Silencing Facilities and Equipment
- Equipment and Material Inventory Management Support
- General Administrative and Common Office Support
- Underwater Vehicle and Underwater Tracking Range Equipment (UTRE) Support
- Equipment Material Management and Procurement Support
 - Enterprise Resource Program (ERP), Detachment Share Drive, Keyport Command Access, Industrial Logistics Support Management Information System (ILSMIS), MESWEB/MEASUREIQ Database, Federal Catalog System (FEDLOG), Federal Logistics Information System (FLIS), Workforce Development System (WDS), Advanced Skills Management (ASM), Federal Mall (FEDMAL)
- Reconstruction, Analysis, Feedback and Training (RAFT)
- MK 30 Support

NSWC Panama City Information Assurance (IA) Adaptive Persistent Awareness Systems (APAS)

- Deliver full range of cybersecurity support to include RMF documentation development to ensure compliance with NIST, DOD and DON policies, instructions and guidance
- Maintain network and systems' security posture by applying security controls, implementing IAVA, remedial actions, IAVM procedures, patching and validating STIG configurations, conducting risk assessments and scanning/testing for vulnerabilities
- Support the acquisition and procurement of sensors and devices deemed "New Technology" and conduct evaluations for potential insertion into the APAS baseline
- Provide development, configuration testing and implementation for architectural design
- Software development/modifications to support hardware interfaces and mission requirements
- Network engineering, network design and configuration, enterprise and system architecture, Virtualization/VMware, application hosting and IT support
- Data analysis support for the creation of multiple qualitative and/or quantitative data analysis studies in order to support data-driven system and programmatic decisions
- Support the NSWC-PCD team in performing inferential statistical analysis and extended analyses such as cost est., volume metrics, valid/false alarm rates and technology make/model information
- Provide technical support for the procurement of software, mechanical, electrical, sensor and electro-mechanical systems